

Mediacom Communications Reports Combined Results for Fourth Quarter and Full Year 2020

Mediacom Park, NY – February 25, 2021 – MEDIACOM COMMUNICATIONS CORPORATION today released combined unaudited financial and operating highlights for the three months and full year ended December 31, 2020.

Mediacom Combined Results for Fourth Quarter 2020*

- Revenues were \$549.4 million, a 6.9% increase from the prior year period
- Adjusted OIBDA was \$246.8 million, a 16.3% increase from the prior year period
- Free cash flow was \$151.4 million, a 24.0% increase from the prior year period
- High-speed data ("HSD") customers were 1,438,000, an 8.3% increase from December 31, 2019
- Net debt of \$1.714 billion, a \$472 million reduction from December 31, 2019
- Net leverage ratio of 1.74x, compared to 2.57x at December 31, 2019

Mediacom Combined Results for Full Year 2020*

- Revenues were \$2.131 billion, a 4.9% increase from the prior year period
- Adjusted OIBDA was \$898.9 million, a 11.2% increase from the prior year period
- Free cash flow was \$538.0 million, a 28.4% increase from the prior year period

"I am proud to announce record-breaking 2020 results, a truly exceptional performance in the face of the economic and operating challenges caused by the coronavirus pandemic," stated Rocco B. Commisso, Mediacom's founder, Chairman and Chief Executive Officer. "During the fourth quarter of 2020, not only did we achieve the 96th consecutive quarter of year-over-year revenue growth, an extraordinary feat, but Adjusted OIBDA rose 16.3% and we generated free cash flow of \$151 million, both all-time records.

For full-year 2020, Adjusted OIBDA grew to \$899 million, or 11.2%, representing Mediacom's highest organic annual growth rate ever, and among the highest reported for 2020 in the U.S. telecommunications industry. Noteworthy is our ever-growing free cash flow which has enabled Mediacom to reduce debt by \$600 million during the past two years, despite funding \$1 billion for capital investments and the acquisition and support of ACF Fiorentina. Our outstanding financial performance strengthened the balance sheet even more, with net leverage declining to 1.7x, validating S&P's decision to upgrade Mediacom's credit rating to BBB investment grade in August of last year.

During these very difficult and trying times, Mediacom's hard-working frontline employees have been critical to the mission of delivering fast and reliable broadband connections to our residential customers and their families, as well as to our commercial clients. Mediacom's fiber-rich network performed remarkably well after COVID struck, handling significant increases in average bandwidth consumption per user and strong Internet customer growth, clearly demonstrating that our long-standing strategy of massive reinvestment in our broadband network continues to pay substantial dividends."

^{*} See Table 7 regarding our use of non-GAAP measures and definitions of Adjusted OIBDA and free cash flow and Table 8 for footnotes.

TABLE 1* Mediacom Communications Corporation Selected Combined Financial and Operating Data (Dollars in thousands, except per unit data) (Unaudited)

		Three Mo Decen			
		2020		2019	YoY% Change
High-speed data ("HSD")	\$	249,803	\$	217,820	14.7%
Video		166,658		178,653	(6.7%)
Phone		29,280		29,926	(2.2%)
Business services		74,321		72,639	2.3%
Advertising		29,304		14,877	97.0%
Total revenues	\$	549,366	\$	513,915	6.9%
Service costs		(205,690)		(208,791)	(1.5%)
SG&A expenses		(81,612)		(81,743)	(0.2%)
Management fees		(16,000)		(11,500)	39.1%
OIBDA ^(a)	\$	246,064	\$	211,881	16.1%
Non-cash, share based compensation		707		385	83.6%
Adjusted OIBDA ^(a)	\$	246,771	\$	212,266	16.3%
Cash interest expense ^(a)		(6,807)		(19,670)	(65.4%)
Capital expenditures		(88,595)		(70,515)	25.6%
Free cash flow ^(a)	\$	151,369	\$	122,081	24.0%
Adjusted OIBDA margin ^(b)		44.9%		41.3%	
	Dec	ember 31, 2020	Dec	ember 31, 2019	YoY% Change
HSD customers		1,438,000		1,328,000	8.3%
Video customers		643,000		710,000	(9.4%)
Phone customers		586,000		613,000	(4.4%)
Primary service units ("PSUs")		2,667,000		2,651,000	0.6%
HSD customer increases		13,000		12,000	
Video customer declines		(20,000)		(19,000)	
Phone customer declines		(13,000)		(3,000)	

	Dee	cember 31, 2020	De	cember 31, 2019
Total debt ^(c) Cash	\$	1,750,000 (36,414)	\$	2,215,000 (29,733)
Net debt	\$	1,713,586	\$	2,185,267
Unused lines of credit ^(d)	\$	679,606	\$	628,823
Net leverage ratio (e)		1.74x		2.57x
Interest coverage ratio (f)		36.25x		10.79x

(20,000)

(10,000)

Quarterly PSU declines

* See Table 7 for information about our use of non-GAAP measures and definitions of OIBDA, Adjusted OIBDA and free cash flow and Table 8 for footnotes.

TABLE 2* Mediacom Communications Corporation Selected Combined Financial and Operating Data (Dollars in thousands, except per unit data) (Unaudited)

		Year Decen				
		2020		2019	YoY% Change	
High-speed data ("HSD")	\$	943,988	\$	840,958	12.3%	
Video		707,510		738,542	(4.2%)	
Phone		117,919		119,145	(1.0%)	
Business services		294,966		285,403	3.4%	
Advertising		66,841		47,192	41.6%	
Total revenues	\$	2,131,224	\$	2,031,240	4.9%	
Service costs		(856,916)		(854,862)	0.2%	
SG&A expenses		(325,259)		(325,881)	(0.2%)	
Management fees		(53,000)		(44,000)	20.5%	
OIBDA ^(a)	\$	896,049	\$	806,497	11.1%	
Non-cash, share based compensation		2,828		1,539	83.8%	
Adjusted OIBDA ^(a)	\$	898,877	\$	808,036	11.2%	
Cash interest expense ^(a)		(39,887)		(92,524)	(56.9%)	
Capital expenditures		(320,953)		(296,597)	8.2%	
Free cash flow ^(a)	\$	538,037	\$	418,915	28.4%	
Adjusted OIBDA margin ^(b)		42.2%		39.8%		
	Dec	cember 31, 2020	Dec	cember 31, 2019	YoY% Change	
HSD customers		1,438,000		1,328,000	8.3%	
Video customers		643,000		710,000	(9.4%)	
Phone customers		586,000		613,000	(4.4%)	
Primary service units ("PSUs")		2,667,000		2,651,000	0.6%	
HSD customer increases		110,000		64,000		
Video customer declines		(67,000)		(66,000)		

	Dee	cember 31, 2020	De	cember 31, 2019
Total debt ^(c) Cash	\$	1,750,000 (36,414)	\$	2,215,000 (29,733)
Net debt	\$	1,713,586	\$	2,185,267
Unused lines of credit ^(d)	\$	679,606	\$	628,823
Net leverage ratio (e)		1.91x		2.70x
Interest coverage ratio ^(f)		22.54x		8.73x

(27,000)

16,000

Phone customer declines

Annual PSU increases (declines)

(1,000)

(3,000)

* See Table 7 for information about our use of non-GAAP measures and definitions of OIBDA, Adjusted OIBDA and free cash flow and Table 8 for footnotes.

TABLE 3* Mediacom Communications Corporation Selected Combined Financial and Operating Data (Dollars in thousands, except per unit data) (Unaudited)

	Three Months Ended December 31, 2020						
		Mediacom Broadband	Mee	liacom LLC	Eliminations		Mediacom Combined
High-speed data ("HSD")	\$	133,228	\$	116,575	_	\$	249,803
Video		89,272		77,386	—		166,658
Phone		15,632		13,648	—		29,280
Business services		44,617		29,704	—		74,321
Advertising		25,916		3,388			29,304
Total revenues	\$	308,665	\$	240,701	—	\$	549,366
Service costs		(109,791)		(95,899)	_		(205,690)
SG&A expenses		(49,611)		(32,001)	_		(81,612)
Management fees		(9,600)		(6,400)			(16,000)
OIBDA ^(a)	\$	139,663	\$	106,401	_	\$	246,064
Investment income from affiliate		_		4,500	(4,500)		_
Non-cash share-based compensation		385		322	—		707
Adjusted OIBDA (a)	\$	140,048	\$	111,223	(4,500)	\$	246,771
Cash interest expense ^(a)		(3,214)		(3,593)	_		(6,807)
Capital expenditures		(45,832)		(42,763)	_		(88,595)
Dividend to preferred members		(4,500)		_	4,500		_
Free cash flow ^(a)	\$	86,502	\$	64,867		\$	151,369

	Mediacom Broadband	Mediacom LLC	Mediacom Combined
HSD customers	784,000	654,000	1,438,000
Video customers	350,000	293,000	643,000
Phone customers	320,000	266,000	586,000
Primary service units ("PSUs")	1,454,000	1,213,000	2,667,000
HSD customer increases	3,000	10,000	13,000
Video customer declines	(11,000)	(9,000)	(20,000)
Phone customer declines	(8,000)	(5,000)	(13,000)
Quarterly PSU declines	(16,000)	(4,000)	(20,000)

	/lediacom broadband	Me	diacom LLC	Mediacom Combined
Total debt ^(c) Cash	\$ 905,313 (19,008)	\$	844,688 (17,406)	\$ 1,750,000 (36,414)
Net debt	\$ 886,305	\$	827,282	\$ 1,713,586
Unused lines of credit ^(d)	\$ 365,846	\$	313,760	\$ 679,606
Net leverage ratio (e)	1.58x		1.86x	1.74x
Interest coverage ratio (f)	43.57x		30.96x	36.25x

* See Table 7 for information about our use of non-GAAP measures and definitions of OIBDA, Adjusted OIBDA and free cash flow and Table 8 for footnotes.

TABLE 4* Mediacom Communications Corporation Selected Combined Financial and Operating Data (Dollars in thousands, except per unit data) (Unaudited)

	Three Months Ended December 31, 2019						
		Mediacom Broadband	Mee	liacom LLC	Eliminations		Mediacom Combined
High-speed data ("HSD")	\$	117,823	\$	99,997	_	\$	217,820
Video		96,878		81,775	—		178,653
Phone		16,103		13,823	—		29,926
Business services		44,103		28,536	—		72,639
Advertising		12,737		2,140			14,877
Total revenues	\$	287,644	\$	226,271	—	\$	513,915
Service costs		(112,217)		(96,574)	—		(208,791)
SG&A expenses		(49,038)		(32,705)	_		(81,743)
Management fees		(6,900)		(4,600)			(11,500)
OIBDA ^(a)	\$	119,489	\$	92,392	_	\$	211,881
Investment income from affiliate		_		4,500	(4,500)		_
Non-cash share-based compensation		204		181			385
Adjusted OIBDA (a)	\$	119,693	\$	97,073	(4,500)	\$	212,266
Cash interest expense (a)		(10,313)		(9,357)	_		(19,670)
Capital expenditures		(36,615)		(33,900)	_		(70,515)
Dividend to preferred members		(4,500)		—	4,500		—
Free cash flow ^(a)	\$	68,265	\$	53,816		\$	122,081

	Mediacom Broadband	Mediacom LLC	Mediacom Combined
HSD customers	732,000	596,000	1,328,000
Video customers	389,000	321,000	710,000
Phone customers	338,000	275,000	613,000
Primary service units ("PSUs")	1,459,000	1,192,000	2,651,000
HSD customer increases	6,000	6,000	12,000
Video customer declines	(11,000)	(8,000)	(19,000)
Phone customer declines	(2,000)	(1,000)	(3,000)
Quarterly PSU declines	(7,000)	(3,000)	(10,000)

	Mediacom Broadband	M	ediacom LLC	Mediacom Combined
Total debt ^(c) Cash	\$ 1,102,625 (15,482)	\$	1,112,375 (14,251)	\$ 2,215,000 (29,733)
Net debt	\$ 1,087,143	\$	1,098,124	\$ 2,185,267
Unused lines of credit ^(d)	\$ 266,871	\$	361,952	\$ 628,823
Net leverage ratio (e)	2.27x		2.83x	2.57x
Interest coverage ratio (f)	11.61x		10.37x	10.79x

* See Table 7 for information about our use of non-GAAP measures and definitions of OIBDA, Adjusted OIBDA and free cash flow and Table 8 for footnotes.

TABLE 5* Mediacom Communications Corporation Selected Combined Financial and Operating Data (Dollars in thousands, except per unit data) (Unaudited)

	Year Months Ended December 31, 2020						
		Mediacom Broadband	Me	diacom LLC	Eliminations		Mediacom Combined
High-speed data ("HSD")	\$	505,822	\$	438,166	_	\$	943,988
Video		380,358		327,152	—		707,510
Phone		63,213		54,706	—		117,919
Business services		177,651		117,315	—		294,966
Advertising		58,217		8,624			66,841
Total revenues	\$	1,185,261	\$	945,963	_	\$	2,131,224
Service costs		(459,973)		(396,943)	_		(856,916)
SG&A expenses		(197,153)		(128,106)	_		(325,259)
Management fees		(31,800)		(21,200)	—		(53,000)
OIBDA ^(a)	\$	496,335	\$	399,714		\$	896,049
Investment income from affiliate		_		18,000	(18,000)		_
Non-cash share-based compensation		1,509		1,319	—		2,828
Adjusted OIBDA ^(a)	\$	497,844	\$	419,033	(18,000)	\$	898,877
Cash interest expense ^(a)		(19,462)		(20,425)	_		(39,887)
Capital expenditures		(164,959)		(155,994)	_		(320,953)
Dividend to preferred members		(18,000)			18,000		
Free cash flow ^(a)	\$	295,423	\$	242,614		\$	538,037

	Mediacom Broadband	Mediacom LLC	Mediacom Combined
HSD customers	784,000	654,000	1,438,000
Video customers	350,000	293,000	643,000
Phone customers	320,000	266,000	586,000
Primary service units ("PSUs")	1,454,000	1,213,000	2,667,000
HSD customer increases	52,000	58,000	110,000
Video customer declines	(39,000)	(28,000)	(67,000)
Phone customer declines	(18,000)	(9,000)	(27,000)
Annual PSU (declines) increases	(5,000)	21,000	16,000

	Mediacom Broadband		Mediacom LLC		Mediacom Combined	
Total debt ^(c) Cash	\$	905,313 (19,008)	\$	844,688 (17,406)	\$	1,750,000 (36,414)
Net debt	\$	886,305	\$	827,282	\$	1,713,586
Unused lines of credit ^(d)	\$	365,846	\$	313,760	\$	679,606
Net leverage ratio (e)		1.78x		1.97x		1.91x
Interest coverage ratio (f)		25.58x		20.52x		22.54x

* See Table 7 for information about our use of non-GAAP measures and definitions of OIBDA, Adjusted OIBDA and free cash flow and Table 8 for footnotes.

TABLE 6* Mediacom Communications Corporation Selected Combined Financial and Operating Data (Dollars in thousands, except per unit data) (Unaudited)

	Year Ended December 31, 2019						
		Mediacom Broadband		diacom LLC	Eliminations	Mediacom Combined	
High-speed data ("HSD")	\$	455,828	\$	385,130		\$	840,958
Video		402,240		336,302	—		738,542
Phone		64,343		54,802	—		119,145
Business services		173,822		111,581	—		285,403
Advertising		39,578		7,614			47,192
Total revenues	\$	1,135,811	\$	895,429		\$	2,031,240
Service costs		(461,663)		(393,199)	_		(854,862)
SG&A expenses		(196,527)		(129,354)	_		(325,881)
Management fees		(26,400)		(17,600)			(44,000)
OIBDA ^(a)	\$	451,221	\$	355,276		\$	806,497
Investment income from affiliate		_		18,000	(18,000)		_
Non-cash share-based compensation		816		723			1,539
Adjusted OIBDA (a)	\$	452,037	\$	373,999	(18,000)	\$	808,036
Cash interest expense (a)		(48,972)		(43,552)	_		(92,524)
Capital expenditures		(155,704)		(140,893)	_		(296,597)
Dividend to preferred members		(18,000)			18,000		_
Free cash flow ^(a)	\$	229,361	\$	189,554		\$	418,915

	Mediacom Broadband	Mediacom LLC	Mediacom Combined	
HSD customers	732,000	596,000	1,328,000	
Video customers	389,000	321,000	710,000	
Phone customers	338,000	275,000	613,000	
Primary service units ("PSUs")	1,459,000	1,192,000	2,651,000	
HSD customer increases	33,000	31,000	64,000	
Video customer declines	(39,000)	(27,000)	(66,000)	
Phone customer declines	(1,000)	—	(1,000)	
Annual PSU (declines) increases	(7,000)	4,000	(3,000)	

Total debt ^(c) Cash	Mediacom Broadband		Mediacom LLC		Mediacom Combined	
	\$	1,102,625 (15,482)	\$	1,112,375 (14,251)	\$	2,215,000 (29,733)
Net debt	\$	1,087,143	\$	1,098,124	\$	2,185,267
Unused lines of credit ^(d)	\$	266,871	\$	361,952	\$	628,823
Net leverage ratio (e)		2.40x		2.94x		2.70x
Interest coverage ratio (f)		9.23x		8.59x		8.73x

* See Table 7 for information about our use of non-GAAP measures and definitions of OIBDA, Adjusted OIBDA and free cash flow and Table 8 for footnotes.

TABLE 7 Use of Non-GAAP Financial Measures

"OIBDA," "Adjusted OIBDA," "cash interest expense" and "free cash flow" are not financial measures calculated in accordance with generally accepted accounting principles ("GAAP") in the United States. We define OIBDA as operating income before depreciation and amortization and Adjusted OIBDA as OIBDA plus investment income from affiliate and excluding non-cash share-based compensation. OIBDA and Adjusted OIBDA may not be comparable to similarly titled measures used by other companies, which may have different depreciation and amortization policies, and are key components in our covenant calculations.

We define cash interest expense as interest expense, net, less amortization of deferred financing costs. Cash interest expense excludes the amortization of financing costs which were paid upon the financing of the relevant debt.

For Mediacom Broadband LLC, we define free cash flow as Adjusted OIBDA less capital expenditures, cash interest expense and dividends to preferred members. For Mediacom LLC, we define free cash flow as Adjusted OIBDA less capital expenditures and cash interest expense. Free cash flow may not be comparable to similarly titled measures reported by other companies.

Reference to "Mediacom Combined" reflects the combined results of Mediacom Broadband LLC and Mediacom LLC, eliminating intercompany amounts.

TABLE 8 Footnotes

- ^(a) See Table 7 for information regarding our use of non-GAAP financial measures.
- (b) Represents Adjusted OIBDA as a percentage of total revenues.
- ^(c) Total debt excludes the effect of deferred financing costs, net.
- ^(d) Represents unused and available commitments under our revolving credit facilities after giving effect to outstanding borrowings and letters of credit
- ^(e) Represents net debt at period end divided by annualized Adjusted OIBDA for the period.
- ^(f) Represents Adjusted OIBDA divided by cash interest expense for the period.

About Mediacom

Mediacom Communications Corporation is the 5th largest cable operator in the U.S. serving over 1.4 million customers in smaller markets primarily in the Midwest and Southeast. Mediacom offers a wide array of information, communications and entertainment services to households and businesses, including video, high-speed data, phone, and home security and automation. Through Mediacom Business, the company provides innovative broadband solutions to commercial and public sector customers of all sizes, and sells advertising and production services under the OnMedia brand. More information about Mediacom is available at www.mediacomcable.com.

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