

## Mediacom Communications Reports Combined Results for Second Quarter 2019

Mediacom Park, NY – August 1, 2019 – MEDIACOM COMMUNICATIONS CORPORATION today released combined unaudited financial and operating highlights for the three months ended June 30, 2019.

#### Mediacom Combined Results for Second Quarter 2019\*

- Revenues were \$508.9 million, reflecting a 4.2% increase from the prior year period
- Adjusted OIBDA was \$201.9 million, reflecting an 9.1% increase from the prior year period
- Capital expenditures were \$77.5 million, compared to \$76.9 million in the prior year period
- Free cash flow was \$100.1 million, compared to \$86.6 million in the prior year period
- Ending primary service units ("PSUs") of 2,666,000, a 0.3% increase from June 30, 2018
- Ending customer relationships of 1,368,000, unchanged from June 30, 2018
- Total leverage ratio of 2.98x, compared to 3.35x at June 30, 2018
- Interest coverage ratio of 8.32x, compared to 8.59x at June 30, 2018

Reference to "Mediacom Combined" reflects the combined results of Mediacom Broadband LLC and Mediacom LLC, eliminating intercompany amounts. Mediacom Combined information is being provided for convenience and informational purposes, and does not modify or supplement the separate financial and operating results of Mediacom Broadband LLC, which were previously released and filed with the SEC on Form 8-K on August [1], 2019.

#### **About Mediacom**

Mediacom Communications Corporation is the 5th largest cable operator in the United States and the leading gigabit broadband provider to smaller markets primarily in the Midwest and Southeast. Through its fiber-rich network, Mediacom provides high-speed data, video and phone services to nearly 1.4 million households and businesses across 22 states. The company delivers scalable broadband solutions to commercial and public sector customers of all sizes through Mediacom Business, and sells advertising and production services under the OnMedia brand. More information about Mediacom is available at <a href="https://www.mediacomcable.com">www.mediacomcable.com</a>.

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<sup>\*</sup> See Table 4 for information about our use of non-GAAP measures and definitions of Adjusted OIBDA and free cash flow and Table 5 for footnotes

# TABLE 1\* Mediacom Communications Corporation Selected Combined Financial and Operating Data (Dollars in thousands, except per unit data) (Unaudited)

# Three Months Ended June 30,

		Ju	YoY % Change			
		2019			2018	
High-speed data ("HSD")	\$	208,983	\$	184,190	13.5%	
Video		188,141		195,427	(3.7%)	
Phone		29,917		28,389	5.4%	
Business services		71,304		68,062	4.8%	
Advertising		10,546		12,356	(14.6%)	
Total revenues	\$	508,891	\$	488,424	4.2%	
Service costs		(216,808)		(212,641)	2.0%	
SG&A expenses		(80,553)		(81,671)	(1.4%)	
Management fees		(10,000)		(9,000)	11.1%	
OIBDA (a)	\$	201,530	\$	185,112	8.9%	
Deferred compensation		385				
Adjusted OIBDA (a)	\$	201,915	\$	185,112	9.1%	
Cash interest expense (a)		(24,265)		(21,556)	12.6%	
Capital expenditures		(77,533)		(76,907)	0.8%	
Free cash flow <sup>(a)</sup>	\$	100,117	\$	86,649	15.5%	
Adjusted OIBDA margin (b)		39.7%		37.9%		
	June 30, 2019		June 30, 2018		YoY % Change	
HSD customers		1,303,000		1,251,000	4.2%	
Video customers		747,000		808,000	(7.5%)	
Phone customers		616,000		599,000	2.8%	
Primary service units ("PSUs")		2,666,000		2,658,000	0.3%	
HSD customer increases		15,000		23,000		
Video customer declines		(17,000)		(9,000)		
Phone customer (declines) increases		(1,000)		17,000		
Quarterly PSU (declines) increases		(3,000)		31,000		
Customer relationships (c)		1,368,000		1,368,000	0.0%	
Average total monthly revenue per:						
PSU (d)	\$	63.59	\$	61.61	3.2%	
Customer relationship (e)	\$	124.04	\$	119.23	4.0%	
		June 30, 2019		June 30, 2018		
Bank credit facility	\$	2,360,000	\$	2,280,000		
51/2% senior notes due 2021		50,000		200,000		
Γotal debt <sup>(f)</sup>	\$	2,410,000	\$	2,480,000		
Total leverage ratio (g)		2.98x		3.35x		

<sup>\*</sup> See Table 4 for information about our use of non-GAAP measures and definitions of Adjusted OIBDA and free cash flow and Table 5 for footnotes.

# TABLE 2\*

### Mediacom Communications Corporation Selected Combined Financial and Operating Data (Dollars in thousands, except per unit data) (Unaudited)

Three Months Ended June 30, 2019

	June 30, 2019									
		Mediacom Froadband		Mediacom LLC	Elin	minations		Mediacom Combined		
HSD	\$	113,331	\$	95,652	\$	_	\$	208,983		
Video		102,629		85,512		_		188,141		
Phone		16,172		13,745		_		29,917		
Business services		43,491		27,813		_		71,304		
Advertising		8,780		1,766				10,546		
Total revenues	\$	284,403	\$	224,488	\$	_	\$	508,891		
Service costs		(117,413)		(99,395)		_		(216,808)		
SG&A expenses		(48,720)		(31,833)		_		(80,553)		
Management fees		(6,000)	_	(4,000)				(10,000)		
OIBDA (a)	\$	112,270	\$	89,260	\$	_	\$	201,530		
Investment income from affiliate				4,500		(4,500)		_		
Deferred compensation		204		181				385		
Adjusted OIBDA (a)	\$	112,474	\$	93,941	\$	(4,500)	\$	201,915		
Cash interest expense (a)		(12,653)		(11,612)		_		(24,265)		
Capital expenditures		(42,548)		(34,985)		_		(77,533)		
Dividend to preferred members		(4,500)				4,500				
Free cash flow <sup>(a)</sup>	\$	52,773	\$	47,344	\$		\$	100,117		
		Mediacom Broadband		Mediacom LLC				Mediacom Combined		
HSD customers		721,000		582,000				1,303,000		
Video customers		412,000		335,000				747,000		
Phone customers		341,000		275,000				616,000		
Primary service units ("PSUs")		1,474,000		1,192,000				2,666,000		
HSD customer increases		8,000		7,000				15,000		
Video customer declines		(10,000)		(7,000)				(17,000)		
Phone customer declines		(1,000)		(,,,,,,,				(1,000)		
Quarterly PSU declines		(3,000)						(3,000)		
Customer relationships (c)		760,000		608,000				1,368,000		
Average total monthly revenue per:										
PSU <sup>(d)</sup>	\$	64.25	\$	62.78			\$	63.59		
Customer relationship (e)	\$	124.82	\$	123.07			\$	124.04		
		Mediacom	I	Mediacom				Mediacom		
D 1 10 0 111	_	roadband	Φ.	LLC				Combined		
Bank credit facility	\$	1,236,875	\$	1,123,125			\$	2,360,000		
5½% senior notes due 2021	φ.	50,000	ф.	1 102 105			<u>ф</u>	50,000		
Total debt (f)	\$	1,286,875	\$	1,123,125			\$	2,410,000		
Total leverage ratio (g)		2.86x		2.99x				2.98x		
Interest coverage ratio (h)		8.89x		8.09x				8.32x		

<sup>\*</sup> See Table 4 for information about our use of non-GAAP measures and definitions of Adjusted OIBDA and free cash flow and Table 5 for footnotes.

#### TABLE 3\*

## Mediacom Communications Corporation Selected Combined Financial and Operating Data (Dollars in thousands, except per unit data) (Unaudited)

Three Months Ended June 30, 2018

	June 30, 2018								
		Mediacom Broadband		Mediacom LLC		Eliminations		Mediacom Combined	
HSD	\$	100,023	\$	84,167	\$	_	\$	184,190	
Video		107,812		87,615		_		195,427	
Phone		15,271		13,118		_		28,389	
Business services		41,682		26,380		_		68,062	
Advertising		9,964		2,392				12,356	
Total revenues	\$	274,752	\$	213,672	\$	_	\$	488,424	
Service costs		(115,267)		(97,374)		_		(212,641)	
SG&A expenses		(49,102)		(32,569)		_		(81,671)	
Management fees		(5,350)		(3,650)				(9,000)	
OIBDA (a)	\$	105,033	\$	80,079	\$	_	\$	185,112	
Investment income from affiliate		_		4,500		(4,500)		_	
Deferred compensation									
Adjusted OIBDA (a)	\$	105,033	\$	84,579	\$	(4,500)	\$	185,112	
Cash interest expense (a)		(12,307)		(9,249)		_		(21,556)	
Capital expenditures		(40,439)		(36,468)		_		(76,907)	
Dividend to preferred members		(4,500)				4,500		_	
Free cash flow (a)	\$	47,787	\$	38,862	\$		\$	86,649	
		Mediacom Froadband	]	Mediacom LLC				Aediacom Combined	
LICD quetomore		690,000		561,000				1,251,000	
HSD customers		447,000		361,000				808,000	
Video customers		332,000		267,000				599,000	
Phone customers  Primary sarving units ("PSIIs")		1,469,000	-	1,189,000				2,658,000	
Primary service units ("PSUs")		1,409,000		1,109,000				2,030,000	
HSD customer increases		11,000		12,000				23,000	
Video customer declines		(6,000)		(3,000)				(9,000)	
Phone customer increases		9,000		8,000				17,000	
Quarterly PSU increases		14,000		17,000				31,000	
Customer relationships (c)		757,000		611,000				1,368,000	
Average total monthly revenue per:									
PSU (d)	\$	62.64	\$	60.33			\$	61.61	
Customer relationship (e)	\$	121.06	\$	116.95			\$	119.23	
		Mediacom croadband	]	Mediacom LLC				Aediacom Combined	
Bank credit facility	\$	1,127,500	\$	1,152,500			\$	2,280,000	
5½% senior notes due 2021		200,000						200,000	
Total debt (f)	\$	1,327,500	\$	1,152,500			\$	2,480,000	
Total leverage ratio (g)		3.16x		3.41x				3.35x	
Interest coverage ratio (h)		8.53x		9.14x				8.59x	

<sup>\*</sup> See Table 4 for information about our use of non-GAAP measures and definitions of Adjusted OIBDA and free cash flow and Table 5 for footnotes

# TABLE 4 Use of Non-GAAP Financial Measures

"OIBDA," "Adjusted OIBDA," "cash interest expense," and "free cash flow" are not financial measures calculated in accordance with generally accepted accounting principles ("GAAP") in the United States. We define OIBDA as operating income before depreciation and amortization and Adjusted OIBDA as OIBDA plus investment income from affiliate and excluding deferred compensation. OIBDA and Adjusted OIBDA may not be comparable to similarly titled measures used by other companies, which may have different depreciation and amortization policies, and are key components in our covenant calculations.

We define cash interest expense as interest expense, net, less amortization of deferred financing costs. Cash interest expense excludes the amortization of financing costs which were paid upon the financing of the relevant debt.

We define free cash flow as Adjusted OIBDA less capital expenditures, cash interest expense and dividends to preferred members. Free cash flow may not be comparable to similarly titled measures reported by other companies.

# **TABLE 5 Footnotes**

- (a) See Table 4 for information regarding our use of non-GAAP financial measures.
- (b) Represents Adjusted OIBDA as a percentage of total revenues.
- (c) Represents the total number of customers that take at least one service, without regard to which service(s) customers purchase.
- (d) Represents average total monthly revenues for the period divided by average PSUs for such period.
- (e) Represents average total monthly revenues for the period divided by average customer relationships for such period.
- (f) Total debt excludes the effect of deferred financing costs, net.
- (g) Represents total debt at period end divided by annualized Adjusted OIBDA for the period.
- (h) Represents Adjusted OIBDA divided by cash interest expense for the period.